

HomeBid is a revolutionary low commission Estate Agency charging only **1.95%** commission.

The HomeBid process allows the Seller to save up to R65 000 commission for every R1m of the value of their home.

HomeBid offers a complete and professional service with transparency and integrity throughout the process.

HomeBid brings you over 40 years worth of property industry experience

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HomeBid offers a truly revolutionary process

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HomeBid's mortgage origination team consisting of ex Private Bankers and Accountants

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HomeBid savings for the Seller and Buyer

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0860 20 15 16
or after hours on 082 322 1226



homebid.co.za



info@homebid.co.za

HomeBid brings you over 40 years worth of property industry experience

HomeBid is part of the Neville Berkowitz Group, established in 1977. Neville Berkowitz (62) is a pioneer of property economics in South Africa, an Institutional Adviser and a residential property developer. The HomeBid Team comprises Ex Private Banker Gary Sacks (39) as General Manager, Mike Mills (61), an Accountant and Principal Agent, with over 30 years property experience. The Corporate Sales Team is headed up by Chris Seaman (61) and Cavan Sheahan (30). The HomeBid team also comprises a growing number of salaried experienced Facilitators/Estate Agents assisting Buyers and Sellers throughout the process.



Neville Berkowitz



Gary Sacks



Mike Mills

1

Unbiased and independent valuation of your home

HomeBid utilises an unbiased and independent Registered Professional Valuer to produce a comprehensive valuation report made available to the Seller prior to listing your home.

The report includes a current market value of your home enabling you to correctly list your home at the correct price upfront. This Valuation Report is also seen by financially pre-qualified Buyers, as transparency and integrity is part of the HomeBid Process.

2

Photographs and listing of your home on 19 Property Portals

HomeBid arranges photographs of your home and thereafter your HomeBid Facilitator lists your home on HomeBid.co.za as well as on 18 other property portals such as Property24.com and PrivateProperty.co.za where it can be viewed by over 2,5 million home buyers a month.

3

Site visit between Buyers and Sellers

The HomeBid Process brings financially assessed Buyers, by appointment only to your home where you are encouraged to show them around as you would any guest.

There is no need to discuss the price of your home as the transparent Valuation Report and the confidential bidding process adequately assists with this process

4

Financial Assessment of Buyers

Every interested Buyer of your home is initially subjected to a credit check before they are allowed to visit your home by appointment only. Buyers are encouraged to financially pre-qualify with the HomeBid Financial Team prior to viewing your home.

Only Pre-qualified buyers will get a copy of the valuation report and will be able to make a bid on your home.

5

The HomeBid appointed Attorneys are there to assist you in finalising your sale

Any confidential bid received for your home is forwarded to your HomeBid appointed Attorney who advises you on the bid received and any terms and conditions imposed.

You can decide whether or not to accept the bid. The successful bidder will be notified and the Attorney will finalise the sale agreement. The bidding process and finalisation of the sale agreement by the HomeBid appointed Attorney is a free service. Thereafter the Attorney will attend to the transfer.

HomeBid's mortgage origination team consisting of ex Private Bankers and Accountants

Need a Mortgage Bond?

If your credit worthiness is in good standing and you require a home loan pre-approval or mortgage finance, then experience a professional and personalised service by Ex Private Bankers and Accountants for FREE

Our Free Service

- ✓ Experienced ex- Private Bankers and Accountants advising on and negotiating a Home Loan for you
- ✓ Integrity, transparency and confidentiality guaranteed with the handling and processing of financial information
- ✓ Excellent relationships with Home Loan Providers will ensure the most favourable loans are made available to you
- ✓ Knowledge and experience to ensure you receive an approval in the quickest possible time
- ✓ Dedicated HomeBid Professional to assist and guide you throughout the Home Loan process

HomeBid savings for the Seller and Buyer

HomeBid only charges the Seller 1.95% commission and saving the Seller up to R65 000 for every R1 million in estate agents commission.

With traditional Estate Agents charging up to 7.5% plus Vat the Seller no longer has to include the additional commission into the asking price.

With the HomeBid process buyers are now paying a transparent market related price and will save on mortgage repayments by not having to pay the higher asking price.

